

# Facts & Figures

## Financials

CHF millions	2016	2017	2018	2019	2020
Sales	2,434 <sup>1</sup>	2,503	2,675	2,867	3,129
EBIT <sup>2</sup>	346	368	364	433	436
Operating net profit <sup>3</sup>	274	192	249	285	349
Operating cash flow <sup>4</sup>	358	493	422	533	662
Investments in property, plant and equipment and intangible assets	304	276	258	234	221
Acquisition of Group companies and associates	495	138	165	245	63
Balance sheet total	8,582	9,089	9,053	9,239	9,428
Shareholders' equity	2,941	3,406	3,472	3,735	3,989
– as % of balance sheet total	34.3	37.5	38.4	40.4	42.3

1 Adjusted for IFRS 15 impact

2 Adjusted for one-off effects

3 Excluding after tax performance of the state decommissioning and disposal funds

4 Cash flow from operating activities before utilisation of nuclear provisions

### Sales Energy

CHF millions

2020	1,175
2019	1,315
2018	1,326
2017	1,262
2016	1,353

### Sales Grid

CHF millions

2020	567
2019	527
2018	555
2017	592
2016	600

### Sales Services

CHF millions

2020	1,466
2019	1,107
2018	881
2017	736
2016	565

### Employees

2020	10,250
2019	10,000
2018	7,300
2017	6,400
2016	5,500

## Key figures per share

CHF	2016	2017	2018	2019	2020
Par value	2.50	2.50	2.50	2.50	2.50
Share price					
– Year-end price	49.25	57.95	68.70	71.40	99.20
– Year high	49.60	62.15	71.60	75.50	103.20
– Year low	36.20	49.00	53.80	62.20	71.10
Earnings per share <sup>1</sup>	6.41	4.92	3.56	7.42	6.86
Equity per share <sup>1</sup>	54.39	60.61	60.66	65.59	70.05
Market capitalisation in CHF millions	2,429	3,004	3,623	3,768	5,234

1 Attributable to shareholders of BKW AG